

# **First Resources Limited**

Annual General Meeting
Extraordinary General Meeting

April 29, 2008 Singapore





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## Introduction





### **Overview of First Resources**





The larger group was established in 1992



- One of the leading oil palm plantation companies and producers of crude palm oil ("CPO") in Indonesia
- Strategically located in Riau province, Sumatera





- Strong focus on the plantation segment of the palm oil value chain
- Listed on Singapore Exchange in December 2007



## **Our Business - Upstream Focus**



### Plantations

- 86,354 hectares of total planted area
- > 67% mature plantings
- > 1.2 mil tons of FFB production in FY2007



### **■ CPO Processing Mills**

- > 7 palm oil mills
- Capacity of 390 tons/hour
- > 278,340 tons of CPO production in FY2007



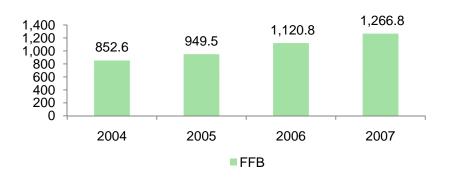
#### Bio-Diesel Plant

- Capacity of 250,000 tons per year
- Planned commissioning in 2008

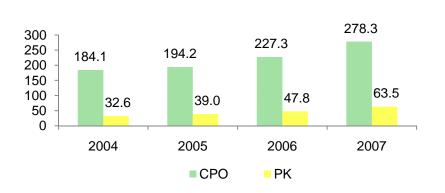


## **Strong Operational Executions**

### **Production ('000 Tons)**



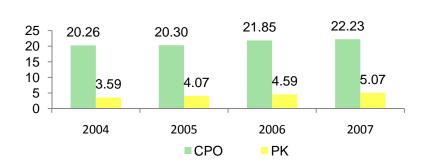
### **Production ('000 Tons)**



### **Yield per Mature Hectare (Tons)**



### **Extraction Rate (%)**





## **Key Strengths**

#### Pure plantation play

- Focus on upstream segment of value chain
- Upstream operators are biggest beneficiaries of favorable
   CPO pricing trends

#### Attractive plantation maturity profile

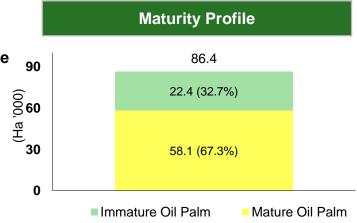
- Weighted average age of trees is 7.2 years
- > Only 60% of trees have reached peak production age
- > No trees classified as 'old' by industry standards
- Young maturity profile supports future growth in FFB production with minimal increases in costs or capital expenditure

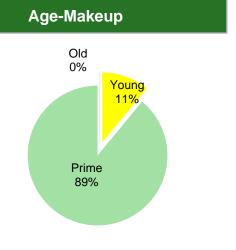
#### Favourable location

- Strategically located in Riau province
- > Ideal conditions for oil palm cultivation
- Mill strategically located close to plantations, reduces transportation costs, ensures quality of FFB

### Significant landbank

- > Sizeable unplanted landbank located in the Riau province
- > Capacity to pursue aggressive future growth plans





Note: Data as of 31 December 2007



# **FY2007 Financial Highlights**





## **FY2007 Financial Highlights**

Record revenue of Rp 1,691.4 billion, up 97.3% from FY2006

Record net profit attributable to equity holders of Rp 431.3 billion, up 76.9% from FY2006

Strong growth in EBITDA margin from 45.8% FY2006 to 50.6% in FY2007

Strong FY2007 performance driven by record production volumes and surge in CPO prices



## **Balance Sheet**

Rp' billion	31 Dec 2006	31 Dec 2007	Change (%)
Total Assets	3,804.9	6,248.9	64.2
Cash and Bank Balances	745.5	1,558.1	109.0
Total Liabilities	2,208.9	2,942.3	33.2
Interest Bearing Debts	1,484.1	1,973.3	33.0
Total Equity Attributable to Equity Holders	971.3	3,205.8	230.1

Times (x)	31 Dec 2006	31 Dec 2007	
Net Debt /EBITDA	1.88	0.48	
EBITDA / Net Interest Expense	3.45	8.17	

Strong balance sheet and working capital position, with approximately Rp 1,558.1 billion (S\$239.7 million) of cash and bank balances on hand



# **Recent Developments**





# **Recent Developments**

Issues	Facts and Clarifications
(A) Mr. Martias' involvement in Group	<ul> <li>Last involvement as President Commissioner of PT Ciliandra Perkasa until April 2003</li> </ul>
(B) Why was First Resources involved?	<ul> <li>FR not involved or named in court case</li> <li>Mr. Martias has no interest or managerial role in Group</li> </ul>
(C) Impact on operations and financials	<ul> <li>Maintained legal ownership to properties at all times</li> <li>Had full and normal operational access</li> <li>No financial assistance or guarantee given in relation</li> </ul>
(D) Has the court case been settled?	to payment of penalty by Mr. Martias
(D) Has the court case been settled?	<ul><li>Financial and other penalties fully served by Mr.</li><li>Martias</li></ul>
	■ KPK retracted announcement to seize assets
(E) Any other legal matters?	No legal or arbitration proceedings that relate to FR and to which Mr. Martias is a party



# **Business Strategy**





## **Business Strategy**

### No change in our company's fundamentals and our growth strategies

#### **Plantations**

- Continue expansion of plantation footprint through new plantings
- Open to acquisition opportunities to accelerate plantation growth
- Continue to acquire new landbank to support aggressive planting plans

### Milling

- Expand palm oil mill processing capacity in line with FFB production growth
- 1 new mill under construction. Target commissioning in 1Q2009
- New mill will bring aggregate milling capacity to 435MT/hr

#### **Downstream**

 Selective exploration into other downstream businesses that could add value to business model, either within or outside of Indonesia



# **Thank You**





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